

End of US Q3 earnings season

Global markets were calm in November - no strong macro or political issues etc. American third quarter earnings season came to an end with one of the worst percentage of earnings positive surprises since 2009 and with a higher number of guidance decreases for the next period. European Central Bank surprised by cutting its interest rate which propelled especially German shares up.

In the month, we were flat (0.0%), underperforming EU Enlarged (0.4%) and DAX (4.1%), but outperforming MSCI EM (-3.5%). The result was mainly influenced by significant decline by AVG post results announcement and lowered guidance and drop of Spark Networks caused by secondary offering announcement. This was to a certain level compensated by partial profits that we took on Redknee, Datawatch, Arcam or Banca Transilvania. We closed our position in Gazprom, Exillon and SolarCity completely because they exceeded our upside targets.

Fondul Proprietatea buy back tender offer was heavily oversubscribed because of high premium offered so we did sell only small portion of our position – overall, the tender had a positive impact on the share price. We continue to expand our efficiency portfolio as we bought shares of integrated organic food producer Sunopta, well positioned automaker Ford and strong player in promising 3D printing industry Stratasys.

Furthermore, we used drops in some of our favorite companies like SolarCity, ExOne, Rubicon or Boeing to write additional put options as we remain confident at the viability of those companies and would be prepared to purchase them if our put options are exercised.



Jun-09Oct-09Feb-10Jun-10Oct-10Feb-11Jun-11Oct-11Feb-12Jun-12Oct-12Feb-13Jun-13Oct-13

Fund Manager	Cumulative Performance				
Jan Pravda Launch Date 2.6.09 Location Prague Fund Currency	Period	Sanning*	EU Enlarged	DAX	MSCI
	1 month	0.0%	0.4%	4.1%	-3.5%
	3 months	5.0%	4.2%	16.1%	6.3%
	12 months	3.6%	-6.0%	27.0%	3.1%
	3 years	-4.4%	-20.6%	37.0%	0.7%
	5 years				
	Since inception (2.6.2009)	60.0%	-1.1%	82.9%	43.7%
EUR	• Net off mgt fees				
Share Price € 1 600.4	Further Characteristics				
	Beta relative to:				
Performance Fee	EU Enlarged 15	0.39	Volatility*	34.0%	
20 % HWM	-		Alpha**	0.13	
Management Fee	DAX	0.37	* 3 years' annualized standard deviation		
2% p.a.			** annualized vs. EU Enlarged 15 Index		

SANNING CAPITAL is a bottom up fund based on fundamental research exploiting market inefficiencies in Central Eastern Europe. Sanning is unique in term of its geographic focus. It is funded by the managers' own capital and private investors.

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